



2020 Heavy Hitters: Land

Ranked by gross dollar volume as of 2019

Locally Researched by: Margaret Barrientos, Houston Business Journal

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Staff Houston Business Journal

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the Houston Business Journal. Only those that responded to our inquiries were listed. In case of ties, companies are listed alphabetically.

Rank	Person	gross dollar volume as of 2019	Broker name	Last name	E-mail	Title	Company
1	Dosch, Tom	301854712.17	Tom	Dosch	tom@dmre.com	Principal	Dosch Marshall Real Estate
2	Jaggi, Simmi	110072704	Simmi	Jaggi	simmi.jaggi@am.jll.com	Managing director	JLL
3	LeBlanc, Tommy	105000000	Tommy	LeBlanc	tommy.leblanc@avisonyoung.com	Vice president	Avison Young
4	Adams, Davis	103975169	Davis	Adams	davis.adams@am.jll.com	Managing director	JLL
5	Schmidt, Taylor	101535665	Taylor	Schmidt	tschmidt@lee-associates.com	Principal	Lee & Associates - Houston
5	Vestal, Reed	101535665	Reed	Vestal	rvestal@lee-associates.com	Principal	Lee & Associates - Houston
7	Bergmann Jr., Chris	101254084	Chris	Bergmann Jr.	chris.bergmann@am.jll.com	Vice president	JLL

8	Clampitt, Elizabeth	93315257	Elizabeth	Clampitt	elizabeth.clampitt@am.jll.com	Senior VP	JLL
9	Leger, Thomas	82071009.20	Thomas	Leger	tleger@lee-associates.com	Principal	Lee & Associates - Houston
10	Gosda, Darin	81699570.42	Darin	Gosda	Darin.gosda@cbre.com	Senior VP	CBRE Group Inc.
11	Edwards, Keith	80552036.40	Keith	Edwards	kedwards@caldwellcos.com	Senior VP broker- age services	Caldwell Cos.
12	Lynch, Brendan	75979965.52	Brendan	Lynch	Brendan.lynch@cbre.com	Senior VP	CBRE Group Inc.
13	Terpstra, Mark	69894854.12	Mark	Terpstra	mterpstra@caldwellcos.com	Associate VP	Caldwell Cos.
14	Schwarz, A. David	61183098	A. David	Schwarz	NA	VP	Transwestern
15	Bujosa, Carlos	61020338	Carlos	Bujosa	NA	VP	Transwestern
16	Erck, John	60157108	John	Erck	jerck@lee-associates.com	Director	Lee & Associates - Houston
17	Elmore, Brad	47360000	Brad	Elmore	belmore@newquest.com	Senior VP	NewQuest Properties
18	Ezer, Jason	46796620	Jason	Ezer	jezer@metrohouston.com	Principal/broker	Metro Realty Group
19	Rich, Tripp	46185135.85	Tripp	Rich	tripp.rich@dmre.com	VP	Dosch Marshall Real Estate
20	Pettit, William "Bo"	32524526	William "Bo"	Pettit	bpettit@boydcommercial.net	Broker	Boyd Commercial LLC
21	Patchen, Justin	31167000	Justin	Patchen	Justin@BuffaloREP.com	Managing partner	Buffalo Real Estate Partners Inc.
22	Byrd, Bill	30782580	Bill	Byrd	bill.byrd@colliers.com	Principal	Colliers International Houston
23	Knobler, David	30216518	David	Knobler	dave.knobler@marcusmillichap.com	First VP, invest- ments	Marcus & Millichap
24	Wolford, Patrick	20410582.58	Patrick	Wolford	pwolford@lee-associates.com	Principal	Lee & Associates - Houston
25	Gamal, Mohamed	14015091	Mohamed	Gamal	mohamed@resolutre.com	Commercial advisor	Resolut RE